



DRUMHELLER

REQUEST FOR PROPOSAL



REQUEST FOR PROPOSAL

SUPPLY AND DELIVERY OF ONE (1) 2019 QUINT AERIAL PLATFORM FIRE APPARATUS 100-110 FT.

TOWN OF DRUMHELLER

224 CENTRE STREET

DRUMHELLER, ALBERTA T0J 0Y4

POSTING DATE: JULY 8, 2019

CLOSING DATE: AUGUST 8, 2019 AT 2:00 PM LOCAL TIME

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I. BACKGROUND

- I.1 The Town of Drumheller (the “Town”) is seeking Proposals for the Supply and Delivery of one (1) Quint Aerial Platform Fire Apparatus 100-110 ft. as set out on the list of Specifications described in the Section 25 – Schedule A. The primary focus of the new apparatus will be rescue support activities and fire pumping at both structural fires and at technical rescue operations. The Request for Proposal (“RFP”) will identify unique equipment needs in the “Equipment Requirements” section. Full turn-key ready proposed equipment specifications, pricing and delivery are requested.

The ideal apparatus shall consist of a 100-110 foot Quint Aerial ladder/platform which would meet the NFPA 1901 requirements of a quintuple combination pumper fire unit. Although this apparatus would be primarily deployed for rescue operations the ladder device will be pre-plumbed with the appropriate plumbing and nozzle to achieve a minimum flow of 1,250 GPM at the tip of the aerial with 1,500GPM preferred. The apparatus fire pump shall be capable of a minimum 1,500 GPM incorporating a Class A foam system appropriate for the flows of the apparatus. For the purpose of rescue support the apparatus must be highly manoeuvrable and capable of being deployed quickly.

The apparatus aerial system including the outriggers must be of the latest technology allowing the apparatus to be short jacked and operated over the short jack side of the apparatus. The aerial device must also be capable of a fully extended horizontal minimum tip load of 750 lbs the aerial operating system should be capable of recognizing variable in reach and elevation and have the capability to compute and react to the load capabilities in any position. The ladder should be capable of operating from an elevation of +75° to a minimum of -10° or greater negative or below grade operation preferred. The submissions to this RFP shall include drawings of the proposed apparatus including overall height, overall length, wheelbase, turning angle, and turning radius both wall to wall and curb to curb.

The purpose of this Request for Proposal (RFP) is to solicit proposals from qualified vendors, conduct a fair and extensive evaluation based on the criteria listed herein, and select the proposal which best represents the unit sought. The Town’s Specification shall govern the construction of the apparatus, unless a properly documented deviation is approved. Any deviation to Specification requirements must be documented on an “Exception Sheet” attached as Schedule B. Any proposal indicating that the Proponent’s proposal or specification submission shall supersede the Town’s Specification requirements will be rejected. Proposals that do not comply with the prescribed method of identifying exceptions to the Specifications will be rejected without further consideration.

- I.2 The Town will receive sealed Proposals until **2:00 PM Local Time on August 8, 2019** (“RFP Closing”). A Public Opening will be held in Council Chambers, second floor of Town Hall at this time. Faxed or electronically submitted proposals will not be accepted and will be returned to Proponent.

2. SUBMISSION OF PROPOSALS

- 2.1 This Request for Proposal represents the requirements for an open and competitive process. Each Bidder must submit two (2) copies of their proposal in a sealed envelope clearly marked:

Town of Drumheller
224 Centre Street
Drumheller, Alberta T0J 0Y4
Attention: Darryl Drohomerski, C.E.T., Chief Administrative Officer
“RFP – Supply & Delivery of One (1) 2019 Ladder/Pumper Truck”

The sealed envelope containing the RFP, filled out in its entirety, shall be delivered before the RFP Closing to the address above by August 8, 2019 at 2:00 PM Local Time. Any proposals received after this date and time will be returned to the sender. All proposals must be signed by an official agent or representative of the company submitting the proposal.

If the organization submitting a proposal must outsource or contract any work to meet the requirements contained herein, this must be clearly stated in the proposal. Additionally, all costs included in proposals must be all-inclusive to include any outsourced or contracted work. Any proposals which call for outsourcing or contracting work must include a name and description of the organizations being contracted. All costs must be itemized to include an explanation of all fees and costs.

Contract terms and conditions will be negotiated upon selection of the successful proponent for this RFP. All contractual terms and conditions will be subject to review by the Town of Drumheller and will include scope, budget, schedule, and other necessary items pertaining to the project.

- 2.2 In the event of a dispute or issue about whether or not an RFP complies with the Instructions to Proponents, the Town reserves the right to retain and open a copy of the RFP in question in order to seek and obtain a legal opinion in relation thereto.
- 2.3 The Proponent is responsible for all costs incurred in the preparation and dissemination of the Proposal and for any presentations or interviews related to the Proposal. The Town shall not be liable to any Proponent for any costs and expenses in submitting a Proposal in response to this RFP.
- 2.4 Any inquiries respecting this RFP should be directed to:

Greg Peters
Director of Emergency and Protective Services
Town of Drumheller
Phone: (403)823-1363
Email: gpeters@dinosaurvalley.com

3. RFP FORM

- 3.1 Each Proponent shall submit a complete Proposal on the RFP Form which forms part of the RFP Documents with the blank spaces filled in. The RFP Sum must be written in words as well as figures, and must be a sum in Canadian Dollars including all tariffs, freight, duties and taxes other than the Goods and Services Tax which must be shown as a separate amount unless otherwise specifically stipulated (hereinafter referred to as the “RFP Sum”). In the event of a discrepancy between an amount written in words and an amount written in figures, the amount written in words shall be deemed the intended amount. Proposals shall be written in English.
- 3.2 Notwithstanding the foregoing, the Town shall be entitled to accept a RFP in such form as the Town in its sole and unfettered discretion deems acceptable irrespective of irregularities whether of a trivial or substantial nature, or whether the RFP is noncompliant in a trivial or substantial manner.
- 3.3 The Town shall not be obligated to accept Proposals that are unsigned, incomplete, conditional, illegible, unbalanced, obscure, contain irregularities of any kind, or mathematical or calculation errors of any kind. On Unit Price Proposals, if there is a discrepancy found between the unit price and the extended amount, the unit price shall be deemed to represent the intention of the Proponent. Discrepancies between words and figures will be resolved in favor of the words. Discrepancies between the indicated sum of any figures and the correct sum thereof will be resolved in favor of the correct sum. Any discrepancies between the RFP Form and a post RFP Closing submission required by the RFP Documents will be resolved in favor of the post RFP Closing submission.
- 3.4 Proposals shall not be withdrawn, modified or clarified after being delivered in accordance with the RFP Documents unless such withdrawal, modification or clarification is made in writing and actually received by the Purchasing Agent of the Town prior to the RFP Closing. Any withdrawal, modification or clarification of the RFP must be followed by a letter of confirmation signed and sealed in the same manner as the RFP and delivered to the address for the Town in the RFP within 48 hours of the Notice of the Withdrawal, Modification or Clarification.

4. INNOVATIVE PROPOSALS

- 4.1 Proponents are required to base their proposal submission, and all pricing contained therein, on the requirements set out in this RFP document. Notwithstanding these requirements, Proponents are encouraged to provide innovative ideas and suggestions which they feel will improve upon the requirements set out in this document.

5. VARIATION IN RFP DOCUMENTS AND NO IMPLIED OBLIGATIONS

- 5.1 The Proponent shall carefully examine the RFP Documents. Any errors, omissions, discrepancies or clauses requiring clarification shall be reported in writing to the Town at least five (5) calendar days prior to the RFP Closing. Where necessary the Town shall respond to reported errors, omissions discrepancies or clauses requiring clarifications by way of Addenda. An Addendum will be issued before the closing date, and will be posted on both the Alberta

Purchasing Connection and the Town of Drumheller website. **Failure to provide written acknowledgement of any Addenda issued by the Town will result in a proposal being deemed non-compliant and rejected.**

- 5.2 Should a Proponent fail to report any such errors, omissions, discrepancies or clauses requiring clarification at least five (5) calendar days prior to the RFP Closing, the Town shall be the sole judge as to the intent of the RFP Documents.
- 5.3 No implied obligation of any kind by or on behalf of the Town shall arise from anything in the RFP Documents, and the express covenants and agreements contained in the RFP Documents and made by the Town, are and shall be the only covenants and agreements that apply.
- 5.4 No verbal interpretations shall be made to a Proponent as to the meaning of any of the Contract documents. Every request for an interpretation shall be made in writing and all Proponents will receive written clarification.

6. ADDENDA

- 6.1 Any changes to the RFP shall be in writing in the form of Addenda. Any Addenda issued to the RFP shall form part of the RFP Documents, whether or not the receipt of same has been acknowledged by a Proponent, and the cost of doing the work therein shall be included in the RFP Sum. Verbal representations shall not be binding on the Town nor form part of the RFP Documents.

7. INQUIRIES

- 7.1 All requests for information regarding this RFP must be addressed in writing and received five (5) business days prior to the closing date to the attention of:

Greg Peters
Director of Emergency and Protective Services
Town of Drumheller
Phone: (403)823-1363
Email: gpeters@dinosaurvalley.com

No other Town representative, agent, employee or elected official is authorized to speak on behalf of the Town with respect to this RFP.

Any attempt by a Proponent to contact any Town representative, agent, employee or elected official with respect to this RFP may result in the Town rejecting the Proponent's proposal. The decision making authority for this RFP rests with the Town.

8. RESERVATIONS

- 8.1 The Town reserves the right to:
- Reject any or all proposals received in response to this RFP;
 - Seek clarification from Proponents who respond to this RFP;
 - Verify the validity of the information supplied in any Proposal;

- Waive or modify procedural and administrative irregularities due to honest or unintentional mistakes as identified in Proposals received, after discussion with the proponent;
- Negotiate with the Proponent(s) responding to this RFP, consistent with the objectives stated;
- Cancel this RFP at any time for any or no reason. If cancelled, the Town is not responsible for any costs incurred by the proponent(s); and
- Accept the Proposal that appears to be in the best interest of the Town.

9. SUBCONTRACTING

9.1 It is anticipated that some companies may not be able to fully address the full requirements on their own. Such companies are encouraged to combine their resources with those of other companies. In such cases, it is mandatory that the RFP be submitted in the name of one of the Proponents who will act as the prime Proponent.

10. COLLUSION

10.1 Proposals shall be made without any connection, comparison of figures, or arrangements with or knowledge of any other person or persons making a proposal for the same Services and shall be in all respects fair and without collusion or fraud.

11. PROPOSAL ACCEPTANCE PERIOD

11.1 By submitting a proposal, each Proponent agrees that their proposal may be subject to acceptance by the Town any time prior to sixty (60) days after due date for submitting proposals.

12. THE FREEDOM OF INFORMATION AND PROTECTION OF PRIVACY ACT (FOIP)

12.1 All documents submitted to the Town will be subject to the protection and disclosure provisions of Alberta's Freedom of Information and Protection of Privacy Act ("FOIP"). FOIP allows persons a right of access to records in the Town's custody or control. It also prohibits the Town from disclosing the Proponent's personal or business information where disclosure would be harmful to the Proponent's business interests or would be an unreasonable invasion of personal privacy as defined in sections 15 and 16 of FOIP. Proponents are encouraged to identify what portions of their submissions are confidential and what harm could reasonably be expected from its disclosure. However, the Town cannot assure Proponents that any portion of the Proponent's documents can be kept confidential under FOIP.

13. AWARD

13.1 If the Proponent's Proposal is accepted, upon receipt of Notice of Award the Proponent shall attend a pre-production meeting to confirm/establish details pertaining to the project. This meeting does not allow for any changes in pricing and obligations which this RFP has placed on the Proponent. Two (2) members of the Town of Drumheller Fire department will attend this meeting. The meeting will be held at the manufacturer's production facility. The Town will not be liable for any costs incurred by Proponent for attending the pre-production meeting.

The Proponent will endeavour in good faith and in a timely manner to finalize the Contract without delay.

14. INSPECTION VISITS

14.1 The successful proponent must allow two (2) members from the Town of Drumheller Fire Department to inspect the apparatus during factory assembly at the expense of the manufacture during the following stages of construction:

- Pre-construction drawing review;
- Mid-point; and
- Final construction/acceptance.

The Town also reserves the right to inspect the apparatus at any other time during construction. During inspection visits, the Town may wish to carry out performance tests to evaluate completed portions of the unit. Testing will be accomplished with the assistance and resources of the successful proponent.

15. LATE DELIVERY LIQUIDATED DAMAGES

15.1 The delivery schedule for all equipment purchases by the Town under a Purchase Order shall be in accordance with the successful proponent's response to the "delivery time".

If at any time after the Town issues an order for equipment, the successful proponent anticipates any delay (no matter the length of time) to the delivery schedule, the successful proponent must notify the Town of the anticipated delay immediately.

Without prejudicing any other rights or remedies the Town may have, the successful proponent agrees that if it fails to deliver the equipment on or before the stated delivery date, the Town will sustain damages. It is further agreed that it would be impractical and extremely difficult to ascertain and determine the actual damage the Town will sustain by reason of such delay. In recognition of the foregoing, the parties agree that the successful proponent will pay the Town a sum calculated in accordance with the table attached as Appendix 2. The Town also reserves the right to set off the said damages from any amount owing to the successful proponent.

Further, in the event of the successful proponent's failure to deliver as and when specified or agreed, the Town reserves the right to cancel the order in whole or in part without prejudice to other rights and remedies, and may return part or all of any shipments at the proponent's expense and further charge the proponent for any loss or expense sustained as a result.

16. TERMINATION

16.1 In the event of default of the successful proponent which is not resolved within a reasonable period after receiving written notice by the Town, the Town will at its sole discretion have the right to resort to any remedy available to it, including termination of the contract. In the event of such termination, the Town is only liable for payment of any goods or services received meeting the requirements of the contract to date of termination.

17. PAYMENT TERMS

- 17.1 Payment shall be made on the following basis other options may be quoted:
- i. 90% payment shall be authorized within 30 days from the date that the unit is received by the Town ; and
 - ii. Remaining 10% payment shall be withheld until all delivery conditions are met.

18. GOVERNING LAW

- 18.1 This RFP process shall be governed by and construed in accordance with the laws of the Province of Alberta and the federal laws of Canada applicable therein.

19. CREDIT CHECKS

- 19.1 The Town reserves the right to request financial information/credit checks/securities that will protect the Town's interests and/or demonstrate that the Proponent has the financial capability and stability to supply the necessary services as outlined in the RFP. Failure to comply with this requirement may result in the disqualification of the proposal.

20. ADDITIONAL TERMS AND CONDITIONS

- 20.1 Any terms and conditions proposed by the Proponent inconsistent with or in addition to this RFP or the schedules or appendices thereto shall be void and have no effect.

21. MATERIAL AND EQUIPMENT SPECIFIED BY NAME

- 21.1 Definition – Equivalent means “having the same quality, the same excellence or providing the same benefits”.
- 21.2 Whenever any material or equipment is specified by patent or proprietary name or name of the manufacturer, unless stated differently, such specification shall be considered as if followed by the words “or acceptable equal”, whether or not such words appear. The proponent may offer material or equipment with equal or better qualities in substitution for those specified, which they consider, would be in the best interest of the Town to accept. Any such offers shall be made in writing to the Purchasing Branch for their consideration with the submission of the proposal and the proponent shall include sufficient data which, together with any other data, samples or demonstrations the Town may require, will enable the Town to assess the acceptability of the material or equipment. Such acceptance by the Town will not relieve the proponent from full responsibility from the efficiency and quality and performance of the substitute item, in the same manner and degree as the item specified by name. It is understood that specifying a brand name in these specifications shall not relieve the proponent from full responsibility to supply the items in accordance with the contractual requirements. It shall be in the sole discretion of the as to whether the material or equipment is accepted as an equivalent, which decision is not reviewable.

22. PROPOSAL FORMAT

- 22.1 Proponents should prepare their proposals using the following format. Proponents are encouraged to use a Cover Page, Index or Label/Tab style, submittal using the bolded headings given below. These “headings” are to provide a sense of expectation and are not intended to be “restrictive”.

The proposal should contain sufficient information to convince the Town that the proponent is qualified to provide the specified equipment in the appropriate time frame at the most suitable cost. The proposal should include, at a minimum, the following:

22.1.1 LETTER OF TRANSMITTAL

This letter will summarize in a brief and concise manner, the proponent's understanding of this proposal and make a positive commitment to supply the equipment proposed. The letter must name all of the persons authorized to make representations for the proponent, including the titles, addresses, and telephone numbers of such persons. The letter should not exceed two pages in length.

22.1.2 CONTENTS OF PROPOSALS

Proposals should include:

A. Equipment Description

A description, in detail, of the type of equipment being offered. All elements found in “Equipment Requirements” and “Evaluation Criteria” should be addressed as a minimum.

Proposals must include drawings of the proposed apparatus including overall height, overall length, wheelbase, turning angle and turning radius (both wall to wall and curb to curb).

Proposals must include illustrations and drawings of the body structure to show compliance with the stated requirements.

B. Base Price

The net unit cost (**base price**), for the equipment offered, showing GST separately. Include an itemized list/description of all inclusions. i.e. warranty coverage, equipment options, engine size, cab options, etc.

Prices to be quoted as per in Canadian funds, Town of Drumheller, 224 Centre Street, Drumheller, Alberta T0J 0Y4 including all pre-delivery, delivery, brokerage, duties, transportation, etc.

Proponents must provide pricing in the format requested in Schedule B – Pricing and Expected Delivery Date

C. Environmental Performance

2019 Canadian emissions compliant.

D. Warranty

Minimum of one (1) year bumper-to-bumper warranty. Designate where all warranty work will be completed.

All chassis and component warranties to commence on the date that the unit enters into service with the Town or within sixty (60) days of initial delivery and not on the date of initial delivery. The Town shall notify the vendor of the warranty start date.

The use of designated staff to correct deficiencies noted during the post-delivery or warranty period will invoke an hourly rate of \$110.25 charged to the vendor.

E. Other Available Warranty Options

Provide a description of all available extended warranty options and prices not included in base price. Other options could include extended component warranties.

F. Servicing and Maintenance Features

Design features provided by the equipment manufacturer that are a benefit in terms of convenient machine servicing or that provide for ease of maintenance.

G. Parts and Service Information

Proponents shall provide a description of dealer/parts/service facility including, but not limited to, depot name and location, service capabilities, number of qualified service staff, parts staff, and years of service experience.

H. Training and Safety

Provide an equipment training and safety summary. If you are the successful proponent what training on the operation of new equipment, safety and maintenance will you provide. Training must be provided by a manufacturer's representative, certified by the manufacturer (stating the certification type). Training is to be provided in the Town of Drumheller and to comply with the requirements of the NFPA 1002.

The Town requires that a manufacturer's training representative be present for a minimum of three (3) days for on-site orientation and training upon delivery of equipment and initial start-up.

I. Equipment Support Documentation

It is an expectation that the successful proponent will supply copies of the following with the equipment:

- one (1) complete set of wiring schematics specific to unit;
- one (1) engine operation and maintenance manual and CD specific to this unit;
- one (1) transmission operation manual and CD specific to this unit;
- one (1) engine service reference manual and CD s
- specific to engine model;
- one (1) parts CD specific to unit;
- one (1) set of plumbing schematics specific to this unit;
- one (1) set of hydraulic system schematics specific to this unit;
- two (2) driver's handbooks specific to this unit; and two (2) sets of aerial operation manuals specific to this unit.

List all equipment support documentation included in base price. Include also a list of all other documentation available with costs.

J. Deviations from "EQUIPMENT REQUIREMENTS"

Any items mentioned in this document, pertaining to the equipment that are unavailable or are accomplished in a different method must be listed in the proposal under a heading like "Deviations from Equipment Requirements". Any items not in accordance with the section "EQUIPMENT REQUIREMENTS" must be listed and include an explanation of how the proposed unit differs. Any items not listed will be deemed to be in total accordance with the section.

K. Information requested in "EQUIPMENT REQUIREMENTS"

Various clauses in this section request that the proponent "indicate wheel base, model, capability, cycle time, etc. Provide a list of the information requested.

L. Miscellaneous Information

Provide any other information that would add to the detail, performance serviceability etc. This section could also include information which the proponent considers pertinent for consideration. The Town solicits a statement about why the proponent feels its approach would be the most beneficial to the Town.

M. Delivery

The delivery date must be expressed as a precise number of days from the date that the Town issues the order (the delivery dates cannot be variable or conditional in any way). If a proponent submits a range of delivery dates (example: first unit: 120 - 160 days) then only the latest date will be used to evaluate the proposal.

Proponents must provide a firm delivery date in the format requested in Schedule B – Pricing and Expected Delivery Date.

N. Proposal Submission Form

Proponents are required to complete Schedule B – Pricing and Expected Delivery Date Form provided in this RFP document to provide pricing and delivery information.

O. Addenda Acknowledgement

Proponents shall acknowledge all Addenda/Clarifications issued by the Town during the RFP process in the Proposal Submission Form attached as “Schedule B” to this RFP. Failure to acknowledge an addendum shall result in the submission being noncompliant and such submission being rejected.

23. PROPOSAL SELECTION

- 23.1 The Town will evaluate proposals and will select the proposal that meets the best interests of the Town. The Town shall be the sole judge of its own best interests, the proposals, and the resulting agreement. The Town’s decisions will be final.

Evaluation will be focused on the most cost effective acquisition for the Town. The considerations used in evaluating the proposals will include, but are not limited to, compliance with the “Equipment Requirements”, demonstrated satisfactory performance of the intended task, initial cost, delivery time, availability and cost of parts and service, operating costs, warranty coverage and vendor performance records. The Town reserves the right to consider variations from the “Equipment Requirements”, with due regard to their importance. For evaluation purposes, the Town may consider the cost of retrofitting items which the vendor has not offered, but which are essential to meet the minimum specification. Prices will be the Town’s estimated cost.

Anticipated life cycle cost, for unit(s) to be acquired, will be estimated and taken into account in the evaluation of proposals.

Productivity, maintenance and training support, parts availability and costs, standardization savings and fuel consumption will be significant factors in the evaluation. Established Town experience with operation, maintenance and repair of equipment of the same manufacture, or same configuration and build, will be taken into account when evaluating the proposal.

24. EVALUATION CRITERIA WEIGHTING

24.1 The Town's proposal selection will be based on the following evaluation criteria:

<u>CRITERIA</u>	<u>WEIGHT FACTOR</u>
Suitability for intended operation/public safety	40
<ul style="list-style-type: none">▪ Conformance to equipment specifications▪ Equipment capabilities▪ Vendor service and support location▪ Warranties	
Delivery Date	10
<ul style="list-style-type: none">▪ Timely delivery is important to the proposed contract	
References, Manufacturer and Dealer History	10
<ul style="list-style-type: none">▪ Provide a minimum of ten (10) municipal references▪ The Town's experience or other customer's experiences whose opinion the Town values with the dealer will be considered.	
Pricing	40
<ul style="list-style-type: none">▪ The net cost (base price) for the equipment offered, showing GST separately▪ Include an itemized list / description of all inclusions (i.e. equipment options, engine size etc.)▪ Prices to be quoted in Canadian Funds, including all pre-delivery, delivery, duty and brokerage costs▪ FOB Town of Drumheller Fire Department 224 Centre Street, Drumheller, AB	

25. SCHEDULE A

SPECIFICATIONS

Proponents shall circle “Yes” or “No” for each specification that is met or not met. Proponents may use the comments section provided to the right to explain any specifications that are not met or any specifications that are substantially exceeded.

Item #	Categories / Specifications	Complies		Comments
		Yes	No	
1	<i>EMISSIONS</i> 2019 emissions compliant	Yes	No	
2	<i>STANDARDS</i> Meets all current National Fire Protection Association (NFPA) 1901 standards and CAN/ULCS-515 standards	Yes	No	
3	<i>STANDARDS</i> Meets all Canadian Motor vehicle regulations and provincial inspection must be completed before delivery	Yes	No	
4	<i>STANDARDS</i> All plates and labels to be install on the truck and supplied in metric measurements	Yes	No	
5	<i>STANDARDS FOR AUTOMOBILE FIRE FIGHTING APPARATUS</i> ULC compliant and certified + tested of the complete apparatus	Yes	No	
6	<i>MODEL YEAR</i> Current 2019 - new or demo units	Yes	No	
7	<i>TYPE OF APPARATUS</i> Aerial Platform minimum 100-110ft Specify Length of Platform	Yes	No	
8	<i>OVERALL LENGTH</i> Under 14.63 Meters (42 feet) Prefer short as possible Specify Overall Length	Yes	No	

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Supply and Delivery of One (1)
2019 Quint Aerial Platform Fire Apparatus

9	<i>CHASSIS WHEELBASE</i> Short as possible Specify Wheelbase Proposed	Yes	No	
10	<i>WEIGHT DISTRIBUTION – FRONT AND REAR</i> Light as possible to help with longevity of the unit Specify Weight of Unit (with and without equipment and water)	Yes	No	
11	<i>MANOEUVRABILITY AND TURNING RADIUS</i> Supply Turning Radius report to reflect the proposed unit's capability	Yes	No	
12	<i>APPARATUS LIGHTING</i> All lighting on this apparatus to have LED lights including in cab lighting, headlights, pump compartment, body compartments, perimeter step lights, etc.	Yes	No	
13	<i>LIGHTING</i> All perimeter lights around cab, body and aerial device must meet ULC / NFPA standards Specify Actual	Yes	No	
14	<i>CAB</i> Custom cab built for the fire service Specify Make / Model	Yes	No	
15	<i>CAB</i> Full height doors	Yes	No	
16	<i>CAB</i> Two (2) 15 Amp receptacle from shoreline in cab	Yes	No	
17	<i>CAB</i> Sun Visor required Air flow in cab to maintain no fogging of windows in all weather conditions	Yes	No	
18	<i>CAB</i> One (1) back up camera on rear of body with display in cab Specify Make / Model	Yes	No	

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19	<i>CAB</i> Vehicle Data recorder with seat belt monitor required	Yes	No	
20	<i>CAB</i> Six (6) Helmet holders to be mounted in Cab - location to be determined Specify Model	Yes	No	
21	<i>CAB</i> 10" Extended bumper required with air horns and speaker recessed, Bell, Federal Q siren and 100' 45mm hose pre connected to foam, within an secured hose storage system.	Yes	No	
22	<i>CAB</i> LED headlight with alternating headlight flasher	Yes	No	
23	<i>CAB</i> Whelan Brow light Flood/spot center of cab required	Yes	No	
24	<i>CAB</i> Two (2) Air horns in bumper with Driver / Officer side controls	Yes	No	
25	<i>CAB</i> Siren, air horn and emergency lighting controls located within reach of officer and driver	Yes	No	
26	<i>CAB</i> Two (2) 21.50" LED light bars mounted on the cab roof, one (1) on each side, above the driver's and passenger's door, facing forward	Yes	No	
27	<i>CAB</i> Engine, transmission and W/Washer fluids capable of being checked and topped up within the cab area.	Yes	No	
28	<i>CAB</i> Two (2) 12 volt LED spotlights surface mounted on side of cab, one on each side of crew cab area	Yes	No	
29	<i>SEATING</i> Six (6) seating positions minimum	Yes	No	
30	<i>SEATING</i>	Yes	No	

Town of Drumheller
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2019 Quint Aerial Platform Fire Apparatus

	Driver (non SCBA seat), Officers seat and Crew cab seats (all SCBA, with hands free bracket). SCBA Bracket to meet 4500 psi 45min bottles Specify bracket and release mechanism			
31	<i>INTERIOR WIRING REQUIRED</i> Three (3) Antenna Mount cable wiring routed to radio location to be supplied	Yes	No	
32	<i>INTERIOR WIRING REQUIRED</i> Two (2) 15 Amp 12 volt wired to officer dash and Two (2) 20 Amp 12V wiring to a 10 place power bar with cover on engine tunnel	Yes	No	
33	<i>BRAKES</i> Front Disc brakes preferred / rear drum	Yes	No	
34	<i>ENGINE</i> Minimum 450 HP engine c/w compression brake Specify Make / Model	Yes	No	
35	<i>ENGINE</i> Block heater - 1000 Watt preferred	Yes	No	
36	<i>ENGINE</i> Exhaust system to be compatible with fire department truck exhaust system	Yes	No	
37	<i>TRANSMISSION</i> Allison EVS 3000	Yes	No	
38	<i>ALTERNATOR</i> Minimum 275 amp alternator required	Yes	No	
39	<i>AIR INLET</i> Air inlet to be supplied in Driver step well with disconnecting coupling	Yes	No	
40	<i>BATTERY CHARGER</i> A single system battery charger - auto eject shoreline on Driver side close to driver's door. Specify Make/Model and location of battery charger indicator	Yes	No	
41	<i>LOAD MANAGER SYSTEM</i> An integrated load manager system is required	Yes	No	

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42	<i>WATER TANK</i> Minimum 300 imperial gallons of water with 30 gallon foam cell. Specify Actual Size	Yes	No	
43	<i>PUMP</i> Minimum 1500 IGPM single stage pump Foam Pro system to all pre connects. One (1 foam loading inlet connected to foam pro system. Specify Make / Model	Yes	No	Not on 2.5
44	<i>PUMP</i> Auto primer required	Yes	No	
45	<i>PUMP</i> Cold weather package including aluminum under structure with removable panels and electric gauge heater as well as hot water heater and rubber boot to meet weather requirements -40C	Yes	No	
46	<i>PLUMBING</i> All Inlets to be supplied with plugs or AMA/BAT threads and all outlets to be supplied with elbows and AMA/BAT threads	Yes	No	
47	<i>PUMP INLETS</i> Minimum requirements: (Two (2) 150mm (6") Inlets, One (1) 2.5" left Inlet) all with recessed valves	Yes	No	
48	<i>PUMP OUTLETS</i> Minimum requirements: (2) 65mm (2.5") outlets on left side, (1) 65mm (2.5") outlet on right side, (1) 65mm (2.5" outlet on rear of body, and (1) 100mm (4") outlet on right side with 125mm (4") Storz	Yes	No	
49	<i>TANK TO PUMP</i> Tank to pump 77mm (3") valve with 77mm (3") plumbing	Yes	No	
50	<i>TANK FILL</i> Minimum 38mm (1.5") Tank fill required	Yes	No	
51	<i>PRE-CONNECT LOADS</i>	Yes	No	

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	(1) 65mm (2.5) outlet and (2) 45mm (1.3/4) outlets (1) 45mm in the front bumper.			
52	<i>PUMP PANEL</i> All Gauges and controls to be in Metric measures	Yes	No	
53	<i>PUMP PANEL</i> Slide out platform with adequate lighting	Yes	No	
54	<i>BODY COMPARTMENT</i> Maximum compartment Specify Footage of Storage Space	Yes	No	
55	<i>BODY COMPARTMENT</i> All body compartments will have at least two (2) LED strip lighting in each compartment	Yes	No	
56	<i>BODY COMPARTMENT</i> Dri-deck matting on each shelf and tray in body and compartment floors.	Yes	No	
57	<i>BODY COMPARTMENT</i> Roll-up doors on compartments	Yes	No	
58	<i>BODY COMPARTMENT</i> As many adjustable storage trays as possible with spatter painted shelves with a minimum of 500lb capacity. Drop down shelving capabilities on shelves over 5' 5" Feet in height Specify Capacity and Finish	Yes	No	Question :10 shelves 5 out and down 5 adjustable
59	<i>BODY COMPARTMENT</i> Four (4) floor mounted spatter painted slide-out trays with 50mm (2") sides with a minimum of 500lb capacity Maximum shelving capability within all compartments. Specify Capacity and Finish	Yes	No	
60	<i>BODY COMPARTMENT</i> Two (2) spatter painted pegboards to allow mounting for compartments one over each wheel well Specify Finish	Yes	No	
61	<i>BODY COMPARTMENT</i> Minimum 6 SCBA bottle storage in body in fender	Yes	No	

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 2019 Quint Aerial Platform Fire Apparatus

	panels with safety straps (must fit current SCBA bottles used by department)			
	Specify # of Bottle Storage Capacity			
62	<i>BODY COMPARTMENT</i> 36" long LED Traffic advisor on Rear	Yes	No	
63	<i>BODY COMPARTMENT</i> Two (2) 12volt LED Spot/Flood light mount on pedestal one on each side of body	Yes	No	
64	<i>BODY COMPARTMENT</i> Two (2) 12 volt LED Spot/Flood light surface mounted on rear bulk head one on each side of body	Yes	No	
65	<i>HOSE BED CAPACITY (MAIN)</i> Quint meeting NFPA standard for hose bed Storage capability. Specify Capacity and Storage Location	Yes	No	
66	<i>HOSE BED STORAGE (PRE-CONNECT)</i> One (1) 45M(150 ft.) of 65mm (2.5") hose. Two (2) 60m (200ft) of 45MM (1.75") above pump panel pre connected to foam system. (1) 100' 45 mm in front bumper	Yes	No	
67	<i>GROUND LADDER PACKAGE</i> All ladders to be stored in body: Meeting Quint NFPA ladder Requirements	Yes	No	
68	<i>PIKE POLES</i> (2) 12ft, (2) 8ft, (2) 6ft, (2) 3ft all with fiberglass handles	Yes	No	
69	<i>GENERATOR</i> Generator 8000KW required	Yes	No	-6 outlets Front / rear / each side of truck ADD Some in cab
70	<i>AERIAL DEVICE</i> Minimum 100-110ft platform with the required stabilizers and hydraulic systems operations at both tip and turntable meeting NFPA standards	Yes	No	Wireless remote

	with Aerial Remote control.			
	Specify Features and Offerings in detail			
71	<i>AERIAL DEVICE</i> All required lighting in LED for basket, ladder and turntable to meet ULC and NFPA Fully illuminate the ground area 360degrees around apparatuses during night operation.	Yes	No	2 more surface mounted on body Two telescoping lights 2 on rear
72	<i>AERIAL DEVICE</i> Rung LED lighting to be included on all sections of the ladder	Yes	No	
73	<i>AERIAL DEVICE</i> 125mm (4") inlet for relay operation to the tip of the ladder Under basket nozzle for fire protection.	Yes	No	
74	<i>AERIAL DEVICE</i> Minimum (1250gpm) remote controlled monitor with nozzle to be supplied Specify Make / Model	Yes	No	
75	<i>AERIAL DEVICE</i> Access to turntable from one side of the truck	Yes	No	
76	<i>AERIAL DEVICE</i> 3 way intercom system (Platform, turntable and pump panel)	Yes	No	
77	<i>AERIAL DEVICE</i> Soft Touch Aerial Controls	Yes	No	
78	<i>AERIAL DEVICE</i> Operation Over Short Jack Side	Yes	No	
79	<i>AERIAL DEVICE</i> Breathing air at platform supplied from two 4500 psi cascade bottles mounted on truck.	Yes	No	
80	<i>AERIAL DEVICE</i> One mask box capable of storing two(2) air masks needs to be supplied	Yes	No	
81	<i>AERIAL DEVICE</i> At least 3 days of training is required upon delivery of this unit	Yes	No	

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 2019 Quint Aerial Platform Fire Apparatus

82	MANUALS Manuals of at least the following is required (Fire apparatus parts, pump, chassis service, chassis operation)	Yes	No	
83	PAINT AND GRAPHICS A Two tone paint shall be supplied to match the current fire department colors and graphics package Specify what is being offered	Yes	No	
84	WARRANTY Detailed warranty listing to be supplied with this proposal Specify Details	Yes	No	
85	OPTIONAL FEATURES Large diameter hose – (800ft) of 125mm (4") hose with Storz coupling	Yes	No	Miss 100mm 4"

26. SCHEDULE B

PRICING AND EXPECTED DELIVERY DATE

Proponent Information (Please Print)

Company Name:	
Address:	Contact:
City:	Phone:
Province:	Fax:
Postal Code:	Email:

The Proponent agrees to deliver all orders within calendar days of order placement.

Addenda

The proponent acknowledges the following Addenda have been received. The modifications to the proposal documents noted therein have been considered and the effects are included in the price.

Addendum Number _____ Dated _____

Addendum Number _____ Dated _____

Addendum Number _____ Dated _____

Addendum Number _____ Dated _____

Axle Load Table:

Complete the following table, indicating wheelbase, curb to curb and wall to wall turning radius, GVWR, GAWR front and rear, maximum and tare axle loads front and rear, and maximum payload:

	Front Axle (kg)	Rear Axle (kg)	Total (kg)
Chassis			
Body			
Tare			
Payload			
Gross			

Price for One (1) 2019 Quint Aerial Platform Fire Apparatus (100-110 ft.)

Year / Make / Model of Proposed Unit	Unit Price
	\$
All rates/pricing are to be quoted in Canadian dollars and are to be quoted G.S.T. extra.	
Total	\$

State expected delivery in calendar days from time of order: days.

We, the undersigned, having examined and read the proposal documents and addenda as issued by the Town agree to supply the goods, materials or services for the unit prices stated herein.

 Signature of Authorized Company Official

 Name and Title (Please Print)

FAILURE TO SIGN THE SUBMISSION FORM WILL RESULT IN THE PROPOSAL BEING REJECTED.

APPENDIX I

SUBMISSION FORM

Appendix I has been designed to assist Proponents in submitting a complete proposal, however, it is the responsibility of each Proponent to ensure that all necessary information is included in their Proposal. All Proposals shall be submitted in the format identified in Section 22, Proposal Format.

Proponent's Checklist

Letter of Transmittal	Yes_____ No_____
Equipment Description	Yes_____ No_____
Drawings of proposed apparatus	Yes_____ No_____
Drawings of body structure	Yes_____ No_____
2019 Canadian emissions compliant	Yes_____ No_____
Other Available Equipment Options	Yes_____ No_____
Warranty	Yes_____ No_____
Other Available Warranty Options	Yes_____ No_____
Servicing and Maintenance Features	Yes_____ No_____
Parts and Service Information	Yes_____ No_____
Training and Safety	Yes_____ No_____
Equipment Support Documentation	Yes_____ No_____
Deviations from Equipment Requirements	Yes_____ No_____
Information Requested In Equipment Requirements	Yes_____ No_____
Miscellaneous Information	Yes_____ No_____
Delivery Time	Yes_____ No_____
Completed and signed Proposal Submission Form, Appendix I	Yes_____ No_____
Acknowledged all issued Addenda issued in Appendix I	Yes_____ No_____
One (1) original signed Proposal and one (1) copy Town of Drumheller RFP – Supply & Delivery of One (1) 2019 Ladder/Pumper Truck	Yes_____ No_____

APPENDIX 2

LATE DELIVERY LIQUIDATED DAMAGES SCHEDULE

Late Delivery Liquidated Damages Schedule Contract
 Value (Amount Undelivered)

		\$100,000	\$200,000	\$300,000	\$400,000	\$500,000	\$600,000	\$700,000	\$800,000	\$900,000	\$1,000,000	\$2,000,000	\$3,000,000	\$4,000,000	\$5,000,000
Week 1	0.01%	10	20	30	40	50	60	70	80	90	100	200	300	400	500
Week 2	0.02%	20	40	60	80	100	120	140	160	180	200	400	600	800	1,000
Week 3	0.03%	30	60	90	120	150	180	210	240	270	300	600	900	1,200	1,500
Week 4	0.04%	40	80	120	160	200	240	280	320	360	400	800	1,200	1,600	2,000
Week 5	0.05%	50	100	150	200	250	300	350	400	450	500	1,000	1,500	2,000	2,500
Week 6	0.06%	60	120	180	240	300	360	420	480	540	600	1,200	1,800	2,400	3,000
Week 7	0.07%	70	140	210	280	350	420	490	560	630	700	1,400	2,100	2,800	3,500
Week 8	0.08%	80	160	240	320	400	480	560	640	720	800	1,600	2,400	3,200	4,000
Week 9	0.09%	90	180	270	360	450	540	630	720	810	900	1,800	2,700	3,600	4,500
Week 10	0.10%	100	200	300	400	500	600	700	800	900	1,000	2,000	3,000	4,000	5,000
Week 11	0.20%	200	400	600	800	1,000	1,200	1,400	1,600	1,800	2,000	4,000	6,000	8,000	10,000
Week 12	0.30%	300	600	900	1,200	1,500	1,800	2,100	2,400	2,700	3,000	6,000	9,000	12,000	15,000
Week 13	0.40%	400	800	1,200	1,600	2,000	2,400	2,800	3,200	3,600	4,000	8,000	12,000	16,000	20,000
Week 14	0.50%	500	1,000	1,500	2,000	2,500	3,000	3,500	4,000	4,500	5,000	10,000	15,000	20,000	25,000
Week 15	0.60%	600	1,200	1,800	2,400	3,000	3,600	4,200	4,800	5,400	6,000	12,000	18,000	24,000	30,000
Week 16	0.70%	700	1,400	2,100	2,800	3,500	4,200	4,900	5,600	6,300	7,000	14,000	21,000	28,000	35,000
Week 17	0.80%	800	1,600	2,400	3,200	4,000	4,800	5,600	6,400	7,200	8,000	16,000	24,000	32,000	40,000
Week 18	0.90%	900	1,800	2,700	3,600	4,500	5,400	6,300	7,200	8,100	9,000	18,000	27,000	36,000	45,000
Week 19	1.00%	1,000	2,000	3,000	4,000	5,000	6,000	7,000	8,000	9,000	10,000	20,000	30,000	40,000	50,000

*Liquidated damages are cumulative and if necessary past Week 19 will continue to be applied at a rate of an additional 0.10% weekly.

APPENDIX 3

SUBMISSION LABEL

FROM: _____

Town of Drumheller
224 Centre Street
Drumheller, Alberta T0J 0Y4
Attention: Darryl Drohomerski, C.E.T., Chief Administrative Officer
RFP – Supply & Delivery of One (1) 2019 Ladder/Pumper Truck

Closing date: _____